TAMWORTH CO-OPERATIVE SOCIETY LIMITED

ANNUAL REPORT & FINANCIAL STATEMENTS FOR THE 52 WEEKS ENDED 22 JANUARY 2011

Registered Number 2582R

CO-OPERATIVE MISSION STATEMENT

Our mission is to challenge conventional UK enterprise by building a commercially successful family of businesses that offers a clear co-operative advantage, the advantage being the provision of excellent products or services with distinct competitive benefits derived from our values and principles, our rewards for members and our commitment to the communities we serve.

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Officials, Advisers & Notice of Meeting

Board of Directors

Kevin G. Wood ** - Chairman
Alan M. King ** - Vice Chairman
Audrey A. Higginson ** - \(^{\alpha}\)
Graham W. Johnson ** - \(^{\alpha}\) Alan V. King + Audrey M. Poulten *+ox David M. Rose +x Robert W. Read ox Diane Trout *x^

- * Member of the Remuneration Committee
- + Member of the Search Committee
- o Pension Fund Trustees
- x Member Relations Committee
- ^ Member Health & Safety Committee

(Mr. Read serves on the Health & Safety Committee as an Employee).

Management Executive

Julian Coles FCCA, ACIS – Chief Executive Officer and Secretary Robert W. Read - Senior General Manager Andrew N. Richardson ACMA - Financial Controller Ronald C. Constable - General Manager - Non Food Amanda J. Woodward MBIE - General Manager - Funeral Services

Auditors

KPMG LLP 1 Snowhill, Snow Hill Queensway, Birmingham. B4 6GH

Bankers

NatWest, 8 Market Street, Tamworth. B79 7LS.

Architects

Bailey Design Limited and Ritchie & Ritchie, The Manor House, Lichfield Street, Tamworth. B79 7QF

Solicitors

Dewes LLP, 2 Bolebridge Street, Tamworth. B79 7PA.

Registered Office

5 Colehill, Tamworth. B79 7HA.

Registered Number 2582R

Annual General Meeting

Notice of Meeting

Notice is hereby given that the **Annual General Meeting (1)** of the Society will be held on:

The Second Floor, Tamworth Department Store, Church Street, Tamworth.

Wednesday 13 April 2011 at 7.15 p.m.

(1)Admission on presentation of a valid Pass Card.

By Order of the Board

Julian Coles Secretary 8 March 2011

Agenda

- 1. To confirm the Minutes of the Annual General Meeting held on 21 April 2010.
- 2. To elect Scrutineers.
- 3. To receive the Report of the Board of Directors.
- 4. To consider and adopt the accounts of the Group for the 52 weeks ended 22 January 2011 and the Balance Sheet together with the Auditor's Report thereon.
- 5. To confirm donations authorised by the Board of Directors.
- 6. To declare the results of the election to the Board of Directors.
- 7. To appoint Auditors.
- 8. Any other Business as necessary.

FIVE YEAR COMPARATIVE STATEMENT

Key Performance Indicators

52 Weeks Ended 22 January 2011

| | 2007 | 2008 | 2009 | 2010 | 2011 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|
| Return on Capital employed. | 5.0 | 2.3 | 0.0 | 0.8 | 5.0 |
| Net Profit as a % of Sales. | (0.2) | 0.9 | (1.2) | 3.0 | 0.4 |
| Trade Profit after Depreciation as % of Sales. | 0.4 | 1.9 | 0.0 | 0.6 | 3.7 |
| Trade Profit before Depreciation as % of Sales. | 3.5 | 5.2 | 3.4 | 3.8 | 7.1 |
| Gearing % | 9.2 | 11.0 | 3.2 | 2.2 | 2.6 |
| Interest Cover (times) | 1.4 | 7.6 | 0.3 | 4.5 | 29.2 |
| Retention as % Sales. | (1.9) | (1.4) | (3.7) | 0.0 | (0.5) |
| Capital Expenditure as a % of Sales. | 4.6 | 5.6 | 1.2 | 8.2 | 3.5 |
| Total Net Assets | 21,270 | 22,739 | 18,195 | 15,118 | 15,022 |
| Represented by: Share Capital Reserves | 2,576 18,694 | 2,511 20,228 | 2,297 15,898 | 2,302 12,816 | 2,416 12,606 |

Note: All figures have been calculated in line with current Co-operatives UK Recommendations, and updated where applicable.

REPORT OF THE BOARD OF DIRECTORS

Financial Review:

The Society's total turnover (excluding Concession sales) for the year amounted to £22,530,000, a reduction of £269,000 on the previous year. Excluding Branches that have closed the like for like position is an increase of £200,000 or 0.9%. In terms of gross takings the Food Business represents 76.0%, Non-Food 12.4%, Funeral 10.0% and all other 1.6%.

Significant investments in the Food operations have continued. During this year we have completed refurbishments at Stanton, Lichfield and Brownhills. All Convenience Store locations now carry the new "Cooperative" brand. The first year of trading from the newly built Rosliston location has been very successful. The Food Division has delivered increased profitability during the year. Overall sales in our Convenience Stores have continued to increase, but this has again been at a lower average rate than in the previous year. Whilst the Food Business has delivered a performance greater than we had budgeted, the plans for the new financial year will reflect our continuing concerns at the state of the economy.

During the year under review we have closed 2 small Funeral Offices at Atherstone and Cheadle. We have opened a new Bereavement Advice Centre adjacent to the Department Store in Tamworth. The number of Funerals carried out has been slightly lower than the previous year, and this has been reflected in a lower trading result from that part of our Business. The trading position has however been in line with our internal budgets. The new computerisation project for Funeral operations has now been successfully implemented. In February 2010 the Society was very pleased to take delivery of a new fleet of Funeral vehicles at a cost of £264,000.

Our Non-Food operations have continued to incur losses, but following the Branch closures and other changes last year these have been at a significantly lower level. In the same way as our other Business Units, the results achieved have been in line with our internal plans. Additional Concession Partners have been introduced during the year, and further Concession developments are still being planned.

The Society discontinued the sale of fuel during the year, but we continue to operate an MOT and Servicing facility. On Property Income external rents received are at a very similar level to the prior year. The Society has noted some greater stability in the annual valuation of investment properties, and has not had trading properties valued this year. An Actuarial Review is being finalised as at March 31st 2010 regarding the Final Salary Pension Scheme. The Pension financing cost this year has increased to £372,000, versus £304,000 in the prior year.

There is an exceptional charge of £241,000. This relates to our Society's share of costs levied by the National Cooperative Food Buying Organisation reference the acquisition and integration of Somerfield. The Society will continue to expect improved buying arrangements in future years, and has dealt with this one-off charge fully in the year.

Overall the future emphasis is to deliver continuing and sustainable improvements in the profitability of the Society. The Board believe reasonable progress has been made in the year, and are pleased to note that all Trading Divisions have achieved their budgets against a complicated economic setting.

REPORT OF THE BOARD OF DIRECTORS (continued)

Dividend:

The Board of Directors remains mindful of the importance of Dividends to our Members and the Board has again agreed to pay the same Dividend at 2% on all qualifying purchases.

The Board recommends a distribution of surplus for the forthcoming year as follows:

 $\begin{array}{lll} \mbox{Dividend Certificates} & \mbox{\pounds 98,000} \\ \mbox{Waived Dividends to Charities} & \mbox{\pounds 10,000} \\ \mbox{Total} & \mbox{\pounds 108,000} \end{array}$

Community Dividend 2010/2011:

| Department Store | - | St. Edithas Church Roof Fund. | £ 250 |
|-----------------------|---|---|-------|
| Swadlincote The Delph | - | Springfield Junior School Balloon Room. | £ 250 |
| Tamworth Supermarket | - | Girl Guiding Tamworth Division. | £1486 |
| Amington | - | Amington Community Fete Committee. | £ 324 |
| Bolehall | - | Friends of Warwickshire Moor. | £ 824 |
| Brownhills | - | Watling Street Primary School. | £ 469 |
| Burntwood | - | Burntwood Youth Centre. | £ 250 |
| Dordon | - | Dordon Community Primary School. | £ 389 |
| Glascote | - | The Sharon Fox Cancer Centre Fund. | £ 677 |
| Kingsbury | - | 1 st Kingsbury Scout Group. | £ 327 |
| Lichfield | - | Willows Primary School. | £ 494 |
| Polesworth | - | Polesworth Scout Group. | £1088 |
| Rosliston | - | Coton-in-the-Elms Pre-School. | £ 766 |
| Stanton | - | Stanton Village Hall. | £ 260 |
| Stretton | - | William Shrewsbury Primary School. | £ 552 |
| Whittington | - | Whittington First Responders. | £ 939 |
| Wood End | - | Wood End Primary School. | £ 656 |

For Financial Year 2011/2012 the following Organisations have been selected:

St. John Ambulance Wilnecote. Department Store Swadlincote The Delph Swadlincote Pre-School Methodist Church. Tamworth Supermarket 1st St. Edithas Brownies. Amington Amington Church. Ankermoor Primary School. Bolehall Watling Street Primary School. **Brownhills** Chase Terrace Primary School P.T.A. Burntwood North Warwickshire Retired Miners Leisure Club. Dordon Argyle Pre-School. Glascote

Glascote - Argyle Pre-School. Kingsbury - Kingsbury 1st Playgroup.

Lichfield - Boley Park Pre-School Playgroup.

Polesworth - Polesworth Pre-School.

Rosliston - Coton-in-the-Elms Widows/Widowers & Old Folks Association.

Stanton - Stapenhill Post 16 Centre.

Stretton - Mother & Toddler Group St. Mary's Church Stretton.

Whittington - Whittington Football Club. Wood End - Wood End Village Hall.

Membership:

The Society is pleased to welcome a further 273 Members into the Society during the year.

During 2010 the Society introduced a new Membership System. The new system both improved the current functionality and reduced the risks associated with running a system for controlling Share Account balances. At the end of the financial year there were 37,860 Members on the system, during the year we welcomed 273 new Members, and deaths and removals accounted for the closure of 95 Accounts. During the year the Society have identified that 21,943 Members have not claimed Dividend during the last 10 years or whose Share Account has a balance of less than £100. These Members Accounts will be suspended and as a result net membership will be reduced to 15,917.

REPORT OF THE BOARD OF DIRECTORS (continued)

Auditors:

In accordance with the Industrial & Provident Societies Act 1968 a Resolution for the re-appointment of KPMG LLP as Auditors to the Society is to be proposed at the forthcoming Annual General Meeting.

Search Committee

In accordance with the recommended practice advised by the Corporate Governance Code of Best Practice dated May 2005 the Society has established a Search Committee comprising 4 Members of the Board of Directors, fully detailed on page 1, and this is responsible for the following duties:

- Formulate plans for succession for members of the Management Executive.
- Regularly evaluate the balance of skills, knowledge and experience on the Board.
- Inform the Chief Executive of any skills deficiencies on the Board and ensure that the necessary training be provided.

The Search Committee has met on three occasions during the year.

Recommendations from the Search Committee are made to the full Board of Directors.

Remuneration Policy

The Remuneration Policy set by the Board and individual Remuneration Packages for Executive Management are determined by the Remuneration Committee within the framework of its Policy.

Details of Directors who are Members of the Remuneration Committee during the period ended 22 January 2011 can be found on page 1 of the report.

The Remuneration Committee has access to independent advice where it considers it appropriate.

Formal terms of reference have been agreed by the Board of Directors and the Committee has met on five occasions since the last Annual General Meeting. Minutes of the Committee Meetings are provided to the Board of Directors at the Board Meeting following the Meeting of this Committee and the Board considers any recommendations made to it.

The duties of the Committee are to determine and agree with the Board the remuneration and contractual position of the Society's Chief Executive and other Members of the Executive Management.

They also recommend to the Board of Directors where they consider changes should be made to Director remuneration.

In determining such policy, they take into account all factors which they deem necessary. The objective of such a policy is to ensure that Members of the Management Executive of the Society are provided with appropriate incentives to encourage enhanced performance and are, in a fair and responsible manner, rewarded for their individual contributions to the success of the Society. They approve the design of, and determine targets for, any performance related pay schemes and approve the total annual payments made under such Schemes.

In determining such packages and arrangements, they give due regard to any relevant legal requirements and review and note annually the remuneration trends across the Society.

REPORT OF THE BOARD OF DIRECTORS (continued)

Remuneration Policy (continued)

Further details concerning Executive remuneration can be found on pages 32 and 33.

The remuneration of Directors is linked to the Retail Price Index except when other proposals are placed before Members at an Annual General Meeting.

Member Relations

A Board Sub Committee concentrates on such matters and this Committee has met on six occasions during the year. Certain Employees also take part in Member Relations Meetings.

Retirements

The Society remembers Employees who have retired during the year and extends its very grateful and sincere thanks for the dedicated service provided over many years, wishing them a long, happy and healthy retirement.

Obituaries

The Board very much regrets the death of former Employees and their families and remembers them all with much affection and gratitude.

SOCIAL AND CO-OPERATIVE PERFORMANCE

As a Co-operative Society we have been asked to measure ourselves against a number of indicators of social, co-operative and environmental performance but because of the size and the nature of the Society we are unable to report in the depth that larger Societies can do because of their levels of resources. These are reported on as follows, unless they are separately covered elsewhere in this Report.

Member economic involvement

Member economic involvement indicates how well we are meeting our Members' needs and whether we are successful in recruiting new Members from our Customer base. For the 52 weeks ending 22 January 2011 Members claimed Dividend on 21.2% of Society sales (as against 21.6% last year).

The Society recruited 273 new Members during the year.

Member democratic participation

The Society is democratically controlled by its Members. It is therefore important to measure the number of Members who become actively involved in the decision making and to encourage Members to participate to a greater extent. The Society had an Election at the AGM in April 2009.

The number of Members who attended the AGM in 2010 was 39 against 38 in 2009, 46 in 2008 and 65 in 2007.

Participation in training and education

All Employees are encouraged to actively undergo Training and regular Courses take place throughout the Organisation each year.

Staff injury and absentee rates

Staff injury and absentee rates provide the Society with an indication of how well we control the risks to the health, safety and well being of our Employees. Staff are encouraged to report all accidents, no matter how minor, and these are recorded to ensure that safety standards are maintained and continuously improved. The Health & Safety Committee on which the Board and the Trade Union are represented, reviews these accidents at every Meeting.

This year 91 accidents were reported across the Society of which 62 were Employees of the Society. 2 Employees had reportable accidents. The comparative figures for the previous year were 131 accidents including 84 to Staff, 10 of these incidents were reportable.

The average number of days lost per Employee through sickness and absenteeism was 6.3 days against 8.2 days the previous year.

SOCIAL AND CO-OPERATIVE PERFORMANCE (continued)

Staff profile

The Society has a policy of promoting an environment free from discrimination, harassment and victimisation where everyone receives equal treatment regardless of their gender, colour, ethnic or national origin, disability, age, marital status, sexual orientation or religion. All decisions are based solely upon work criteria and individual merit.

The Board is currently composed of six male and three female Directors. Senior Management is made up of four men and one woman.

82% of total Employees are women and 18% men. 35% of Employees are full-time and 65% part-time

Ethical Issues

As indicated within the Staff Profile paragraph above, the Society has a clear ethical policy in relation to Employee matters.

So far as procurement is concerned the Society operates a similar policy and procurement is made through whatever sources are best for the Society's business. The Society purchases all of its food through the Cooperative Retail Trading Group and follows the ethical practices conducted by that Group.

The Society has made no investments outside those offered by our Bankers during recent periods.

The Environment

This is a collection of Co-operative Societies working together to ensure the best possible approach to the utility markets. The Consortium and therefore the Society has two electricity contracts, one administered by Scottish Power and the other by Scottish and Southern Energy. All of the electricity that is bought through the Consortium is 100% Type 1 green power. This can be defined as 'electricity that is only sourced from wind farms and small scale hydro plants.' The green credentials of this type 1 power make it exempt from the climate change levy tax (CCL), which is a standard tax all UK businesses are obliged to pay on every unit of standard energy they consume. The premium that is paid for receiving type 1 green electricity is cost neutral to the charge for the CCL so the privilege and benefit of having green energy does not cost the Society anything extra. This is very unique and many businesses have to pay a large premium to secure green electricity making the decision to use it too expensive and non commercial. Insisting we are only supplied with pure green electricity will encourage greater investment in renewal energy generation projects, and in turn help towards reducing overall carbon emissions.

Proportion of waste recycled/reused

We actively encourage the recycling of waste. Cardboard in particular is collected from all of our retail outlets, compacted in some cases, before being sent off for recycling. Unfortunately we do not have the means for producing figures indicating the tonnage of cardboard recycled.

CORPORATE GOVERNANCE

Responsibilities of the Board of Directors

The Board of Directors is ultimately responsible for the Society's system of internal control and reviewing its effectiveness. The position of a Director within the Society carries many demanding and important responsibilities which include statutory, fiduciary and operational responsibilities and others provided for under the Rules. A system of internal control has to be designed to manage rather than to eliminate the risk of failure to achieve Business objectives, and can provide only reasonable and not absolute assurances against material misstatement or loss.

The Co-operatives UK's Corporate Governance Code of Best Practice was amended in May 2005 and has a requirement that the Directors review the effectiveness of the Society's system of internal controls. This has considerably extended the requirements for Directors to maintain controls over financial, operational, compliance and risk management.

It continues to be the objective of the Board to comply with the Code of Best Practice as far as is practicable in the Society's particular circumstances.

The Board recognises that a Code of this significance requires a great deal of thought and work for the whole of the new Code to be adopted, but a significant start has been made and appropriate decisions and actions have been taken wherever possible.

Within the new Code, recommendations include formation of Sub-Committees and Reports of these Committees can be found elsewhere in this document. The Board does not agree that a separate Audit Committee should be established but has decided that the entire Board should stand as the Audit Committee with the Vice Chairman Chairing those Meetings. This enables all Directors to directly question the Auditor where appropriate.

The Society does not currently utilise internal Auditors due to its size and allied costs. Instead the Society has internal procedures in place to satisfy the Board of Directors and the Management Executive that sufficient resources are maintained to ensure control effectiveness and thereby reduce key Business risks.

The new Code recommends that procedures should be in place to ensure the regular renewal of the Board and includes the option of an age rule or the imposition of a mandatory break in service for Directors. The Board does not agree with these recommendations.

The Rule changes made in 2008 make it possible for the Society to appoint co-opted Directors – the position is fully detailed in the Rules but co-opted Directors must always be in a minority, are appointed for a fixed period, and must seek Election at the next Annual General Meeting following co-option.

The Board agrees that we should encourage diversity on the Board and as a consequence the Board holds its Meetings on days and at times that will be conducive to those Directors that work full-time and all Meetings are made as accessible as is practical. The Society has a policy for reimbursement of loss of earnings to Directors although this has not been necessary to date. All expenses are reimbursed.

No Director holds any external Directorship at the present time.

A Code of Conduct for Directors has been introduced with effect from February 2009.

CORPORATE GOVERNANCE (continued)

The Society has not had the need to comply with Code A2.4 on the disposal of significant assets but will consider it if necessary in the future.

The Directors consider that the Board is supplied with sufficient information to carry out its duties and that this is received in a timely manner in order for them to fully discharge their responsibilities as Directors.

It is the Policy of the Board of Directors that all Directors should receive appropriate training and this should be undertaken wherever possible through the Co-operative College.

GOING CONCERN

After making all appropriate enquiries, the Directors have a reasonable expectation that the Society has adequate resources to continue in operational existence for the foreseeable future. For this reason the Directors continue to adopt the Going Concern basis in preparing the Society's Accounts. In particular, the Society has cash of £1,311,000 at 22 January 2011.

INTERNAL CONTROL

As previously mentioned, the entire Board sits as the Audit Committee, and as such meets the Auditor to have a full and frank discussion. In addition the Management letter from the Auditors is also presented to the full Board. This contains a list of recommendations which are being actioned.

It has been agreed that the Vice Chairman acts as Chairman of this Committee.

By so doing, all Directors have the opportunity to meet with and question the Society's external Auditor to ensure that they are satisfied that the Society has followed appropriate accounting standards.

The Board of Directors has continued to review and report upon internal financial controls.

The Society has continued with its work on establishing procedures necessary to comply with Legislation and the Corporate Governance Code of Best Practice and wherever possible additional Reports are made and controls implemented as is considered appropriate for a Society of this size.

The key elements of the Society's system of internal financial controls are as follows:

(A) CONTROL ENVIRONMENT

The Society is committed to the highest standards of business conduct and seeks to maintain these standards across all of its operations.

The Society has an appropriate organisational structure for planning, executing, controlling and monitoring business operations in order to achieve Society objectives. Lines of responsibility and delegations of authority are documented and reviewed at least annually at Strategy Meetings.

The annual budget and long term plan of the Group and of each Division are reviewed and approved.

A full Society Strategy is in place and is reviewed at least on an annual basis and separate Board Meetings are convened for that purpose.

CORPORATE GOVERNANCE (continued)

(A) CONTROL ENVIRONMENT (continued)

The Society has spent considerable time and energy in updating its contracts with suppliers, particularly since the closure of Non-Food operations at the Co-operative Group Limited.

At 22 January 2011 the number of creditor days outstanding for the Society was 17.1 days (2010 - 17.2 days).

(B) RISK IDENTIFICATION

Society Management continue to be responsible for the identification and evaluation of key risks applicable to their areas of Business. These risks are assessed on a continual basis and may be associated with a variety of internal or external sources including control breakdowns, disruption in information systems, competition, natural catastrophe, and regulatory requirements.

(C) INFORMATION AND COMMUNICATION

The Society's Businesses participate in periodic Strategic Reviews which include consideration of long term financial projections and the evaluation of Business alternatives with an in-depth analysis of past performance. Operating units prepare annual budgets and strategic plans. Performance against plan is actively monitored at the Board and Executive levels supported by regular forecasts and Meetings between Senior Management and the Board of Directors as considered appropriate. Forecasts and results are consolidated and presented to the Board on a regular basis.

Through these mechanisms, Society performance is continually monitored, risks identified in a timely manner, their financial implications assessed, control procedures re-evaluated and corrective actions agreed and implemented.

(D) CONTROL PROCEDURES

The Society and its operating units have implemented control procedures designed to ensure complete and accurate accounting for financial transactions and to limit the potential exposure to loss of assets or fraud.

(E) MONITORING AND CORRECTIVE ACTION

There are clear and consistent procedures in place for monitoring the system of internal financial controls. The Board of Directors meets regularly to review the effectiveness of the Society's system of financial controls. Monthly Management Accounts are considered in great detail and any appropriate action is taken whenever necessary.

For and on behalf of the Directors.

Kevin G. Wood, Chairman of the Board.

Julian Coles, Chief Executive Officer.

8 March 2011.

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS

The Directors are responsible for preparing the Annual Report and the Group Financial Statements in accordance with applicable Law and Regulations.

Industrial and Provident Society Law requires the Directors to prepare financial statements for each financial year. Under that Law the Directors have elected to prepare the financial statements in accordance with UK Accounting Standards.

The Group financial statements are required by Law to give a true and fair view of the state of affairs of the Group and of the profit or loss of the Group for that period.

In preparing the Group financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in Business.

The Directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Society and enable them to ensure that its financial statements comply with the Industrial and Provident Society Acts. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Society's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

DISCLOSURE OF INFORMATION TO AUDITORS

The Directors who held Office at the date of approval of this Directors' Report confirm that, so far as they are each aware, there is no relevant audit information of which the Society's Auditors are unaware, and each Director has taken all the steps that he ought to have taken as a Director to make himself aware of any relevant audit information and to establish that the Group's Auditors are aware of that information.

BOARD CERTIFICATION

The financial statements on pages 17 to 39 are hereby signed on behalf of the Board of Directors pursuant to Section 3(5)(c) of the Friendly and Industrial and Provident Societies Act 1968.

Kevin G. Wood

Chairman of the Board.

Julian Coles

Chief Executive Officer. 8 March 2011

DIRECTORS' ATTENDANCES

| Name | Appointment Expires | Possible Attendances | Actual Attendances |
|-------------------|---------------------|-------------------------|-----------------------|
| Mrs.A.A.Higginson | 2013 | 42 | 39 |
| Mr.K.G.Wood | 2011 | 32 | 31 |
| Mr.G.W.Johnson | 2011 | 43 | 37 |
| Mr.A.M.King | 2012 | 29 | 28 |
| Mr.A.V.King | 2012 | 18 | 18 |
| Mrs.A.M.Poulten | 2013 | 39 | 31 |
| Mr.R.W.Read | 2011 | 28 | 28 |
| Mr.D.M.Rose | 2012 | 23 | 20 |
| Mrs.D.Trout | 2013 | 33 | 28 |

Independent Auditor's Report to the members of Tamworth Co-operative Society

We have audited the financial statements of Tamworth Co-operative Society for the 52 week period 22nd January 2011 set out on pages 17 to 37. The financial reporting framework that has been applied in their preparation is applicable Law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the Society's members, as a body, in accordance with Section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Society's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by Law, we do not accept or assume responsibility to anyone other than the Society and the Society's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of Directors and Auditors

As more fully explained in the Statement of Directors' Responsibilities set out on page 13 the Society's Directors are responsible for the preparation of financial statements which give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable Law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the Society's affairs as at 22nd January 2011 and of its deficit for the year then ended; and
- have been properly prepared in accordance with the Industrial and Provident Societies Acts 1965 to 2003 and the Industrial and Provident Societies (Group Accounts) Regulations 1969.

Matters on which we are required to report by exception

We have nothing to report in respect of the following.

Under the Industrial and Provident Societies Acts 1965 to 2003 we are required to report to you if, in our opinion:

- a satisfactory system of control over transactions has not been maintained; or
- the association has not kept proper accounting records; or
- the financial statements are not in agreement with the books of account; or
- we have not received all the information and explanations we need for our audit.

In addition to our audit of the financial statements, the Directors have engaged us to review their Corporate Governance Statement on pages 10 to 12 as regards the Society's compliance with paragraphs D1.1 (paragraph 5),

D2.1, D2.4, D3.1 (paragraph 3) and D3.2 of the Co-operatives^{UK} Limited's Corporate Governance Code of Best Practice issued in May 2005 ('the Code'). Under the terms of our engagement, we are required to review whether the Corporate Governance Statement reflects the Society's compliance with the five provisions of the Code specified for our review.

J D Leech
Senior Statutory Auditor
For and on behalf of KPMG LLP, Statutory Auditor
Chartered Accountants
Registered Auditor
1 Snowhill
Snow Hill Queensway
Birmingham
B4 6GH

13 April 2011

Statement of Accounting Policies In respect of the Accounts for the period ended 22 January 2011

1. Basis of Accounting

The Accounts are prepared in compliance with all current accounting standards using the historical cost accounting convention modified to include the revaluation of investment properties and under the historical cost accounting rules, modified to include the revaluation of land and buildings.

2. Accounting Date

The Accounts are in respect of the 52 week period ended 22 January 2011 with comparative figures for the 52 week period ended 23 January 2010.

3. Basis of Consolidation

The Group accounts consolidate the accounts of the Tamworth Co-operative Society Limited and the wholly owned subsidiaries, TCS Estates Services Limited, McGregor Co-operative Society Limited and Lilywalk Limited. The results of businesses which may have been acquired or sold during the year are included in the Group Accounts from or to their respective dates of acquisition or disposal.

4. Gross takings

Gross Takings includes cash sales, goods sold on credit, concessionaire sales and television/video rental income, inclusive of Value Added Tax.

5. Turnover

Turnover represents gross takings excluding VAT and sales made by Concessions but includes fees received from Concessionaires for sales made from the Society's premises. The turnover is attributable to the principal activity of the Society.

6. Investment Income

Interest receivable is accounted for on an accruals basis. Dividends are accounted for when received.

7. Goodwill

Goodwill arising on consolidation (representing the excess and the fair value of the consideration given over the fair value of the net assets acquired) is capitalised and amortised over a period of 20 years being an estimate useful economic life.

8. Tangible Fixed Assets and Depreciation

No depreciation is provided on freehold land. The cost of tangible fixed assets used for trading purposes less their estimated residual value, is depreciated over their expected working lives by equal annual instalments at the following minimum rates:

Freehold Buildings - 2.5% per annum

Leasehold Buildings - over the unexpired period of the lease

Fixtures & Fittings and Plant - over the expected working life or 10 years, whichever is the least

Statement of accounting policies (continued)

Transport - over the expected working life or 4 years

Rental Assets - 33.3% per annum

Investment Properties are included in the Accounts at professional valuation in accordance with Statement of Standard Accounting Practice No.19 and the aggregate surplus or deficit is transferred to a Revaluation Reserve. No depreciation is provided in respect of Freehold Investment Properties. The Directors consider that this Accounting Policy results in the Accounts giving a true and fair view. These Properties are not held for consumption but for investment and the Directors consider that systematic annual depreciation would be inappropriate.

9. Assets Leased to the Group

Rentals due under Operating Leases are charged to Revenue Account in the year that the cost accrues.

The future commitment relating to Operating Leases is based on the minimum amounts payable to the end of the Lease term.

10. Taxation

Current:

The change for taxation is based on the taxable profit for the year.

Deferred:

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19.

11. Stocks

Stocks are valued at the lower of cost and net realisable value.

12. Repairs

Repair expenditure is charged against profits in the year that the cost is incurred.

13. Funeral Plan

Liabilities under the Funeral Plan are based on the total commitment at the Balance Sheet date.

Based on the Group's experience of Funerals handled under its Pre-Payment Plan, the liability has been divided between the current liability for those Plans which may be completed within 1 year, and the remainder, where the liability is classified as an amount falling due after 1 year. For Funeral Plans sold after 1 January 2002 amounts paid by Customers have been applied towards Contracts of Whole Life Insurance on the life of the Customer. The Life Insurance Contracts have been arranged by the Co-operative Insurance Society Ltd. For Lilywalk Limited Plans arranged by Golden Charter were previously sold.

Statement of accounting policies (continued)

14. Pensions

The Society operates a Final Pay Pension Scheme covering service until 31 October 2009 at which point the Scheme was closed to future accrual. The Funding for past service is invested externally through the Scheme's Trustees. Pension Scheme assets are measured using market values. Pension Scheme liabilities are measured used a projected unit method and are discounted at the rate of return on a high quality corporate bond of equivalent term and currency to the liability. The Pension Scheme deficit is recognised in full. The movement in the deficit is split between operating charges, finance items, and in the statement of total recognised gains and losses. From 1 November 2009 a new Stakeholder or "Money Purchase" Scheme has been made available to former Members of the Final Salary Pension Scheme.

15. Property income

Income received from property is accounted for at the time of receipt.

GROUP REVENUE ACCOUNT

52 Weeks Ended 22 January 2011

| 52 Weeks Ended 22 January 2011 | 201 | 1 | 2010 | |
|--|---------|-------------------|---------|-------------------|
| NOTES | £'000 | £'000 | £'000 | £,000 |
| Gross Takings | 24,016 | | 24,599 | |
| Less Concession Sales | (1,486) | 22.520 | (1,800) | 22.700 |
| Net takings Value Added Tax | | 22,530 (1,823) | | 22,799 (1,766) |
| | | | | , , |
| Turnover | | 20,707 | | 21,033 |
| Cost of sales | | (13,249) | | (13,702) |
| Gross profit | | 7,458 | | 7,331 |
| Expenses less income from property 1 | | (6,700) | | (7,214) |
| Trading surplus | | 758 | | 117 |
| | | | | |
| Surplus before Interest, Pension & Asset Sa | ales | 758 | | 117 |
| (Loss)/profit on disposal of fixed assets | | (16) | | 1,802 |
| Pension Scheme curtailment costs | | - | | (981) |
| Co-operative Group – Buying Recharge | | (241) | | - |
| Interest receivable 2 | | 28 | | 26 |
| Interest payable 3 | | (26) | | (26) |
| Other finance costs 20 | | (372) | | (304) |
| Surplus for period before distribution | | | | |
| and impairment charges | | 131 | | 634 |
| Impairment of land and buildings | | (55) | | (120) |
| Surplus for period before distribution | | 76 | | 514 |
| Dividend 4 | (111) | | (113) | |
| Grants 5 | (46) | (157) | (36) | (149) |
| (Deficit)/Surplus for period before taxation | | (81) | | 365 |
| Taxation Charge 6 | | (26) | | (410) |
| Retained Deficit for period | | (107) | | (45) |
| | | | | |

GROUP BALANCE SHEET

52 Weeks Ended 22 January 2011

| | | | | 10 |
|-------|---|---|--|--|
| NOTES | £'000 | £'000 | £'000 | £'000 |
| | | | | |
| | | | | 396 |
| | | | | 12,371 |
| | | , | | 6,369 |
| 10 | | | | 2,168 |
| | | 21,636 | | 21,304 |
| 1.1 | 1 100 | | 1 224 | |
| | | | | |
| 12 | | | | |
| | 1,311 | | 1,998 | |
| | 3,408 | | 4,160 | |
| | | | | |
| r | | | | |
| 13 | (1,802) | | (2,354) | |
| | (58) | | (57) | |
| | (3) | | (2) | |
| | (1,863) | | (2,413) | |
| 14 | (405) | | (345) | |
| | (2,268) | | (2,758) | |
| | | 1,140 | | 1,402 |
| | | 22,776 | | 22,706 |
| 16 | | (553) | | (697) |
| | | (2,837) | | (2,387) |
| | | 19,386 | | 19,622 |
| 20 | | (4,364) | | (4,504) |
| | | 15,022 | | 15,118 |
| | | | | |
| 17 | | 2,416 | | 2,302 |
| 18 | | 8,406 | | 8,455 |
| 18 | | 4,200 | | 4,361 |
| | | 15,022 | | 15,118 |
| | 7 8 9 10 11 12 13 14 16 | 7 8 9 10 11 1,122 12 975 1,311 3,408 13 (1,802) (58) (3) (1,863) 14 (405) (2,268) 16 20 | 7 370 8 12,233 9 6,435 10 2,598 21,636 11 1,122 12 975 1,311 3,408 13 (1,802) (58) (3) (1,863) 14 (405) (2,268) 1,140 22,776 (553) (2,837) 19,386 20 (4,364) 15,022 | 7 370 8 12,233 9 6,435 10 2,598 21,636 11 1,122 1,234 12 975 928 1,311 1,998 3,408 4,160 13 (1,802) (2,354) (58) (57) (3) (2) (1,863) (2,413) (345) (2,268) (2,758) 1,140 16 22,776 (553) (2,837) 19,386 20 (4,364) 15,022 |

Company Registration Number 2582R

GROUP CASHFLOW STATEMENT

52 Weeks Ended 22 January 2011

| 32 Weeks Elided 22 Junuary 2011 | NOTES | 2011 £'000 | 2010 £'000 |
|--|----------|---------------|---------------|
| Cash inflow from Operating Activities | 21(a) | 639 | 1,044 |
| Returns on Investments and Servicing of Finance | 21(b) | 27 | 19 |
| Benefits paid to Members | | (111) | (113) |
| Grants and Donations | | (46) | (36) |
| Taxation paid | | (146) | (31) |
| Capital expenditure and financial investment | 21(c) | (1,125) | 1,433 |
| Cash inflow before use of liquid resources and financing | | (762) | 2,316 |
| Management of liquid resources | 21(d) | - | - |
| Financing | 21(e) | 75 | (30) |
| (Decrease)/increase in cash in the period | <u> </u> | (687) | 2,286 |

RECONCILIATION OF NET CASH FLOW TO MOVEMENTS IN NET FUNDS

52 Weeks Ended 22 January 2011

| | NOTES | 2011 £'000 | 2010 £'000 |
|--|-------|---------------|---------------|
| (Decrease)/Increase in cash in the period Cashflow from management of liquid reso | | (687) | 2,286 |
| Change in net debt resulting | | | |
| from cash flows | 21(f) | (687) | 2,286 |
| Net cash/(debt) at the start of the period | 21(f) | 1,998 | (288) |
| Net cash at the end of the period | 21(f) | 1,311 | 1,998 |

GROUP STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES 52 Weeks Ended 22 January 2011

| | NOTES | 2011 £'000 | 2010 £'000 | |
|--|---------------------------------|---------------|---------------|--|
| Deficit for period | NOTES | (107) | £ 000 (45) | |
| Unrealised deficit on revaluation | | (107) | (43) | |
| of investment properties | 18 | (9) | (164) | |
| Unrealised deficit on | | (*) | () | |
| revaluation of trading properties | 18 | - | (792) | |
| Actuarial loss on Pension Fund (net | | | | |
| of deferred tax) | | (55) | (2,046) | |
| Total recognised losses relating to th | e period | (171) | (3,047) | |
| NOTES OF HISTORICAL COST 52 Weeks Ended 22 January 2011 | S, PROFITS AND LOSSE | S | | |
| | | 2011 | 2010 | |
| | | £'000 | £'000 | |
| (Deficit)/surplus on ordinary activities | es before taxation | (81) | 365 | |
| Difference between a historical cost | depreciation charge | | | |
| and the actual depreciation charge ca | lculated on the | | | |
| revalued amount | | 40 | 32 | |
| Realisation of property revaluation g | ains of previous periods | - | 1,220 | |
| Historical cost (deficit)/surplus on or | <u> </u> | | 1,617 | |
| Historical cost (deficit)/surplus for thand distribution | ne period retained after taxati | (224) | 1,058 | |
| RECONCILIATION OF MOVEM 52 Weeks Ended 22 January 2011 | IENT IN SHAREHOLDEI | RS' FUNDS | | |
| | | 2011 | 2010 | |
| | | £'000 | £'000 | |
| Surplus before distribution and taxat | ion | 76 | 514 | |
| Distributions and taxation | | (183) | (559) | |
| (Deficit) after distributions and taxat | | (107) | (45) | |
| Revaluation deficit arising in the per | iod on | 453 | | |
| investment properties | | (9) | (164) | |
| Revaluation (deficit) arising in the po | | - | (792) | |
| Contributions and interest less withd | rawals during the period | 114 | 5 | |
| Actuarial loss (net of deferred tax) | | (55) | (2,046) | |
| Share Interest | | (39) | (35) | |
| Movement in period | | (96) | (3,077) | |
| Opening Shareholders' Funds | | 15,118 | 18,195 | |
| Closing Shareholders' Funds | | 15,022 | 15,118 | |

NOTES TO THE ACCOUNTS 52 Weeks Ended 22 January 2011

| 1 Expenses | 2011 £'000 | 2010 |
|---|---------------|----------------|
| Personnel costs | 4,431 | £'000 4,622 |
| Occupancy costs | 994 | 1,203 |
| Depreciation Depreciation | 687 | 657 |
| Audit fees paid to KPMG LLP | 35 | 28 |
| Taxation Advice fees paid to KPMG LLP | 20 | 17 |
| Other fees paid to KPMG LLP | - | 43 |
| Directors' fees | 21 | 22 |
| Other Expenses | 985 | 1,098 |
| Income from property | (499) | (503) |
| Amortisation of goodwill on acquisition | 26 | 27 |
| | 6,700 | 7,214 |
| 2 Interest Receivable | 2011 | 2010 |
| | £'000 | £'000 |
| Co-operative Group | 6 | 10 |
| Bank and Other Interest received | 22 | 16 |
| | 28 | 26 |
| 3 Interest Payable | 2011 | 2010 |
| | £'000 | £'000 |
| Bank | 1 | 7 |
| Funeral Prepayment plans | 25 | 19 |
| | 26 | 26 |
| 4 Dividend | 2011 | 2010 |
| | £'000 | £'000 |
| Dividend to Shareholders | 101 | 110 |
| Waived Dividends given to Charity | 10 | 3 |
| | 111 | 113 |
| 5 Grants and Donations | 2011 | 2010 |
| | £'000 | £'000 |
| Member Relations | 1 | 2 |
| Employee related | 45 | 34 |
| | 46 | 36 |

NOTES TO THE ACCOUNTS 52 Weeks Ended 22 January 2011

| 6(a) Taxation Charge | 2010 £'000 | 2009 £'000 |
|---|---------------|---------------|
| UK Corporation Tax: | * 000 | 2 000 |
| Current tax on deficit for the period | (98) | (64) |
| Adjustment in respect of prior periods | - | (56) |
| Deferred Tax: | | , , |
| Origination (reversal of timing differences) | 63 | (429) |
| Adjustments in respect of FRS 17 | (73) | 113 |
| Adjustment in respect of prior period | 82 | 26 |
| | (26) | (410) |
| 6(b) Factors affecting tax charge for period | | |
| | 2011 | 2010 |
| | £'000 | 2010 £'000 |
| | T 000 | £ 000 |
| (Loss)/Profit on ordinary activities before tax. | (81) | 365 |
| (Loss)/Profit on ordinary activities multiplied by standard | | |
| rate of corporation tax in the UK of 28%. | (22) | 102 |
| Effects of: | (==) | - 9- |
| Expenses not deductible for tax purposes | 36 | 242 |
| Capital gains in excess of profit on disposal of fixed assets | - | 260 |
| Short term timing differences | 136 | (265) |
| Capital allowance in excess of depreciation | 29 | (63) |
| Adjustment in respect of prior years | - | 56 |
| Losses utilised | (6) | (192) |
| Difference between small companies rate (21%) and | - | (20) |
| standard rate (28%) | | |
| FRS17 Adjustments | (75) | - |
| Current tax charge for period | 98 | 120 |
| 6(c) Deferred taxation | 2011 | 2010 |
| - (-) — | £'000 | £'000 |
| Accelerated Capital Allowance | 32 | 134 |
| Other timing differences | 521 | 563 |
| | 553 | 697 |

NOTES TO THE ACCOUNTS

52 Weeks Ended 22 January 2011

6(c) Deferred taxation (continued)

Factors affecting the future tax charge.

The Budget on 23 March 2011 announced that the UK corporation tax rate will reduce from 28% to 23% over a period of 4 years from 2011. The first reduction in the UK corporation tax rate from 28% to 26% was substantively enacted on 29th March 2011 and will be effective from 1 April 2011.

This will reduce the Society's future current tax charge accordingly. It has not yet been possible to quantify the full anticipated effect of the further 3% rate reduction, although this will further reduce the Society's future current tax charge and reduce the Society's deferred tax liabilities/assets accordingly.

The potential taxation liability, if all the Society's investment properties were disposed of at their revalued amount, has not been quantified because there is no intention to dispose of them. The maximum liability is estimated to be approximately £670,000 (2010: £670,000).

7 Intangible Assets- Goodwill

| C-4 | £'000 |
|-----------------------------------|-------|
| Cost At start of period | 536 |
| | |
| At end of period | 536 |
| Amortisation | ===== |
| At start of period | 140 |
| Charged in period | 26 |
| | |
| At end of period | 166 |
| | ===== |
| Net book value at 22 January 2011 | 370 |
| | ===== |
| Net book value at 23 January 2010 | 396 |
| | ===== |

Goodwill is being amortised over a period of 20 years.

NOTES TO THE ACCOUNTS 52 Weeks Ended 22 January 2011

| 8 Tangible Assets | Freehold Land & Buildings | Leasehold Buildings | Fixtures & Fittings, Plant | Transport | TV & Video Rental Sets | Total |
|--------------------------------------|---------------------------------|------------------------|----------------------------------|-----------|------------------------------|---------------------------------------|
| | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 |
| Cost or valuation | | | | | | |
| at start of period | 9,637 | 380 | 7,548 | 998 | 59 | 18,622 |
| Prior yr adj | (11) | - | - | - | - | (11) |
| Additions | 9 | - | 366 | 284 | - | 659 |
| Disposals | - | - | (223) | (262) | (4) | (489) |
| Reclassification | 76 | - | (82) | - | - | (6) |
| Cost or valuation | | | | | | |
| at end of period | 9,711 | 380 | 7,609 | 1,020 | 55 | 18,775 |
| Accumulated Depred | riation: | | | | | |
| At start of period | - | 46 | 5,329 | 817 | 59 | 6,251 |
| Charge for period | 122 | 9 | 457 | 99 | - | 687 |
| Impairment charge | - | - | 55 | - | _ | 55 |
| Disposals | - | - | (185) | (262) | (4) | (451) |
| At end of period | 122 | 55 | 5,656 | 654 | 55 | 6,542 |
| - | | | · | | | , , , , , , , , , , , , , , , , , , , |
| Net book value | | | | | | |
| At 22 January 2011 | 9,589 | 325 | 1,953 | 366 | - | 12,233 |
| Net book value At 23 January 2010 | 9,637 | 334 | 2,219 | 181 | - | 12,371 |

The original cost of land included in the above figures which is not depreciated is £500,000.

NOTES TO THE ACCOUNTS

52 Weeks Ended 22 January 2011

8 Tangible Assets (continued)

The following information relates to tangible fixed assets carried on the basis of revaluations in accordance with FRS 15 *Tangible fixed assets*.

Freehold Land and Buildings

| | 2011 £'000 | 2010 £'000 | |
|---|------------------|------------------|--|
| At existing use value: | 9,711 | 9,637 | |
| Net book value | 9,711 | 9,637 | |
| | 2011 £'000 | 2010 £'000 | |
| Historical cost of revalued assets Aggregate depreciation thereon | 6,513 (2,407) | 6,439 (2,325) | |
| Historical cost net book value | 4,106 | 4,114 | |

The last Valuations of the Society's Freehold Land and Buildings in relation to Trading Properties at existing use value was 23 January 2010.

The Valuations were performed by P.J. Hicks & Co., Chartered Surveyors.

The Directors are not aware of any material change in value and therefore the valuation set out above has not been updated.

NOTES TO THE ACCOUNTS 52 Weeks Ended 22 January 2011

| 9 Investment Properties | Freehold Investment Property | | |
|---|------------------------------|-------------------|--|
| Valuation at start of period | £'000 6,369 | | |
| Additions Reclassification from Tangible Assets Revaluation Deficit | 69 6 (9) | | |
| Valuation at end of period | 6,435 | | |
| 10 Fixed Asset Investments | 2011 £'000 | 2010 £'000 | |
| Co-operative Group: Shares CIS Investment re: Funeral Plans Other I & P Societies: Shares | 100 2,495 3 | 100 2,061 7 | |
| | 2,598 | 2,168 | |
| 11 Stocks | 2011 £'000 | 2010 £'000 | |
| Goods held for resale | 1,122 | 1,234 | |
| 12 Debtors | 2011 £'000 | 2010 £'000 | |
| Customer accounts Prepayments | 824 151 | 789 139 | |
| | 975 | 928 | |

NOTES TO THE ACCOUNTS 52 Weeks Ended 22 January 2011

| 13 Creditors Falling Due Within 1 Year | 2011 | 2010 |
|--|-------|-------|
| | £'000 | £'000 |
| Trade creditors | 964 | 975 |
| Accrued charges | 564 | 605 |
| Customer deposits | 71 | 83 |
| Corporation Tax | 98 | 89 |
| Other Taxation and Social Security | 105 | 602 |
| | 1,802 | 2,354 |
| 14 Loans Falling Due Within One Year | 2011 | 2010 |
| | £'000 | £'000 |
| Funeral prepayment plan | 405 | 341 |
| Sales Club | - | 4 |
| | | |
| | | |

Further capital expenditure authorised and contracted for £130,000 (2010 £264,000).

| 16 Provisions for deferred taxation | 2011 £'000 | 2010 £'000 |
|-------------------------------------|---------------|---------------|
| Balance to commence | 697 | 294 |
| Transfer to/from Revenue Account | (144) | 403 |
| Balance to end | 553 | 697 |

NOTES TO THE ACCOUNTS

52 Weeks Ended 22 January 2011

| 17 Share Capital | 2011 £'000 | 2010 £'000 |
|---------------------|---------------|---------------|
| Balance to commence | 2,302 | 2,297 |
| Contributions | 530 | 488 |
| Interest | 39 | 35 |
| | 2,871 | 2,820 |
| Withdrawals | (455) | (518) |
| Balance to end | 2,416 | 2,302 |

Share Capital is Non Equity Share Capital comprising 2,415,804 shares of £1 each, attracting interest currently between Nil and 2.75% per annum depending on the balance held.

Shares are withdrawable on periods of notice varying according to the amount involved, however this requirement can be waived by the Directors under Rule 7.9(b).

Each member is entitled to one vote.

The Society Rules provide that any surplus assets remaining on winding-up of the Society shall be distributed to local charitable organisations as determined by the members at an ordinary or special members meeting.

| 18 Reserves | Revaluation reserves £'000 | Revenue reserves £'000 |
|---|----------------------------|------------------------|
| At 23 January 2010 | 8,455 | 4,361 |
| Retained deficit for the period | - | (107) |
| Share Interest | - | (39) |
| Unrealised deficit on revaluation | | |
| of investment properties | (9) | - |
| Current year actuarial gain on pension scheme | | |
| (net of deferred tax) | - | (55) |
| Transfer of historical cost | (40) | 40 |
| At 22 January 2011 | 8,406 | 4,200 |

NOTES TO THE ACCOUNTS 52 Weeks Ended 22 January 2011

| 19 Staff | 2011 | 2010 |
|--|----------------------------------|----------------------------------|
| Full time | 126 | 127 |
| Part time | 238 | 258 |
| | 364 | 385 |
| The total employment costs of the Society for the period were: | 2011 | 2010 |
| | £'000 | £'000 |
| Salaries and wages | 4,042 | 4,217 |
| National Insurance | 272 | 282 |
| Pension Fund contributions | 68 | 79 |
| Other (inc. Training) | 49 | 44 |
| | 4,431 | 4,622 |
| Management Executive remuneration The total remuneration of the management executive was as follows: | lowe: | |
| The total remuneration of the management executive was as fol | 2011 | 2010 |
| | £000 | £000 |
| Salaries | 341 | 322 |
| Taxable benefits | | |
| | 4 | 7 |
| | 345 | 329 |
| Pension contributions | | · |
| Pension contributions | 345 | 329 |
| | 345 18 | 329 27 |
| The remuneration of the Chief Executive Officer (who is also | 345 18 | 329 27 |
| The remuneration of the Chief Executive Officer (who is also | 345 18 363 | 329 27 356 |
| The remuneration of the Chief Executive Officer (who is also the highest paid Employee) included above was as follows: | 345 18 363 2011 | 329 27 356 2010 |
| The remuneration of the Chief Executive Officer (who is also the highest paid Employee) included above was as follows: Salary | 345 18 363 2011 £000 | 329 27 356 2010 £000 |
| Pension contributions The remuneration of the Chief Executive Officer (who is also the highest paid Employee) included above was as follows: Salary Taxable Benefits Pension Contributions | 345 18 363 2011 £000 | 329 27 356 2010 £000 |

NOTES TO THE ACCOUNTS

52 Weeks Ended 22 January 2011

19 Staff (continued)

| The following number of executive management received remunera | ation | |
|---|-------|------|
| (including taxable benefits) falling within the following ranges: | 2011 | 2010 |
| | No. | No. |
| £ 40,001 - £ 50,000 | 1 | 1 |
| £ 50,001 - £ 60,000 | 1 | 1 |
| £ 60,001 - £ 70,000 | 1 | 2 |
| £ 70,001 - £ 80,000 | 1 | - |
| £100,001 - £110,000 | 1 | 1 |

20 Pensions

The Society operates a defined benefit pension scheme for its employees ("Tamworth Co-operative Society Limited Employees Superannuation Fund"). The fund closed to future accrual with effect from 31 October 2009.

| Amounts recognised in the Group Balance Sheet | 2011 £'000 | 2010 £'000 |
|--|------------------------|---------------|
| Present value of funded obligations | (16,267) | (16,099) |
| Fair value of plan assets | 10,290 | 9,845 |
| (Deficit) | (5,977) | (6,254) |
| Related deferred tax asset (2011 – 27% 2010-28%) | 1,613 | 1,750 |
| Net pension liability | (4,364) | (4,504) |
| Amounts recognised in the Group Revenue Account | 2011 £'000 | 2010 £'000 |
| Current service costs | - | 63 |
| Pension Scheme curtailment costs | - | 981 |
| Interests on obligations | 875 | 801 |
| Expected return on plan assets | (503) | (497) |
| Total | 372 | 1,348 |
| The expense is recognised in the following line items in the | Group Revenue Account. | |
| Expenses less income from property | - | 63 |
| Pension Scheme curtailment costs | - | 981 |
| Other finance costs | 372 | 304 |
| | 372 | 1,348 |

NOTES TO THE ACCOUNTS 52 Weeks Ended 22 January 2011

20 Pensions (continued)

| Amounts recognised in the Group Statement of Total Recognised Gains and Losses | 2011 £'000 | 2010 £'000 |
|---|--|--|
| Cumulative amount at beginning of period Recognised during the period | (5,040) 8 | (2,199) (2,841) |
| Cumulative amount at end of period | (5,032) | (5,040) |
| Changes in the present value of scheme obligations | 2011 £'000 | 2010 £'000 |
| Opening obligations Service costs Pension Scheme curtailment costs Interest costs Employee contributions Actuarial losses Benefits paid | 16,099 - - 875 - 246 (953) | 11,543 63 981 801 98 3,599 (986) |
| Closing obligations | 16,267 | 16,099 |
| Changes in the fair value of plan assets | 2011 £'000 | 2010 £'000 |
| Opening fair value of scheme assets Expected return Actuarial gains Contributions by employer Contributions by members Benefits paid | 9,845 503 254 641 - (953) | 8,532 497 758 946 98 (986) |
| | 10,290 | 9,845 |
| Actual return on scheme assets | 757 | 1,255 |
| Assets in the plan as a percentage of total plan assets | 2011 | 2010 |
| Equities Bonds Cash | 61.0% 38.4% 0.6% | 34.0% 50.0% 16.0% |

NOTES TO THE ACCOUNTS

52 Weeks Ended 22 January 2011

20 Pensions (continued)

To develop the expected long-term rate of return on assets assumption, the Society considered the current level of expected returns on risk free investments (primarily government bonds), the historical level of risk premium associated with the other asset classes in which the portfolio is invested and the expectations for future returns of each asset class. The expected return for each asset class was then weighted based on the asset allocation to develop the expected long term rate of return on assets assumption for the portfolio. This resulted in the selection of the 5.2% assumption.

| Principal actuarial assumptions to determine benefit obligations | 22/1/2011 | 23/1/2010 |
|--|-----------|-----------|
| Discount rate | 5.5% | 5.60% |
| Rate of increase in pensions in payment | 3.6% | 3.80% |
| Rate of increase in pensions in deferment | - | 3.80% |
| Inflation | 3.7% | 3.80% |

Contributions

The Society expects to contribute at least £365,000 to the fund in 2011/12.

Life expectancy

Weighted average life expectancy for mortality tables used to determine benefit obligations.

| Member age 65 (current life expectancy) Member age 45 (life expectancy at age 65) | | Male 22.5 24.7 | | 2 | emale 4.1 5.0 |
|--|----------|----------------|----------|----------|---------------------|
| History of experience gains and losses | 2011 | 2010 | 2009 | 2008 | 2007 |
| | £'000 | £'000 | £'000 | £'000 | £'000 |
| Benefit obligations at end of period Fair value of plan assets at end of period | (16,267) | (16,099) | (11,543) | (12,984) | (15,526) |
| | 10,290 | 9,845 | 8,532 | 9,969 | 10,235 |
| Deficit | (5,977) | (6,254) | (3,011) | (3,015) | (5,291) |
| Difference between actual and expected return on scheme assets | | | | | |
| Amount (£ thousands) Percentage of scheme assets | 254 | 758 | (2,071) | (819) | (116) |
| | 2% | 8% | 24% | 8% | 1% |
| Experience gains and (losses) on scheme liabilities | | | | | |
| Amount (£ thousands) Percentage of scheme liabilities | 517 | - | - | 304 | (58) |
| | 3% | 0% | 0% | 2% | 0% |

NOTES TO THE ACCOUNTS 52 Weeks Ended 22 January 2011

| 21 Cashflow | 2011 | 2010 |
|--|---------|---------|
| (a) Reconciliation of operating profit to operating cash flow | £'000 | £'000 |
| Trading surplus | 758 | 117 |
| Amortisation of goodwill | 26 | 27 |
| Depreciation charge | 687 | 657 |
| Decrease in stock | 112 | 287 |
| (Increase)/decrease in debtors | (47) | 330 |
| (Decrease)/increase in creditors | (628) | 220 |
| Increase in other liabilities | 2 | 13 |
| Increase in funeral prepayments | 485 | 275 |
| Cash funding in excess of pension charge | (515) | (882) |
| Co-op Group Buying re-charge | (241) | - |
| Net cash inflow from operating activities | 639 | 1,044 |
| (b) Returns on investment and servicing of finance | £'000 | £'000 |
| Interest received | 28 | 26 |
| Interest paid | (1) | (7) |
| Net cash inflow from returns on investment and | | |
| servicing of finance | 27 | 19 |
| (c) Capital expenditure and financial investment | £'000 | £'000 |
| Purchase of tangible fixed assets and investment properties | (717) | (1,724) |
| Sale of fixed assets | 22 | 3,501 |
| Purchase of fixed asset investments | (576) | (487) |
| Disposal of fixed asset investments | 146 | 143 |
| Net cash (outflow)/inflow from capital expenditure and financial | | |
| Investment | (1,125) | 1,433 |
| (d) Management of liquid resources | £'000 | £,000 |
| Disposal of current asset investments | - | |
| Net cash inflow from management of liquid resources | - | - |

NOTES TO THE ACCOUNTS

52 Weeks Ended 22 January 2011

21 Cash Flow (continued)

| (e) Financing | Financing 201 £'00 | | 2010 £'000 |
|---|------------------------------|-----------------|------------------------|
| Contributions to share capital Withdrawals of share capital | | 530 (455) | 488 (518) |
| Net cash outflow from financing | | 75 | (30) |
| (f) Analysis of net debt | At beginning of period £'000 | Cash flow £'000 | At end of period £'000 |
| Net cash position | 1,998 | (687) | 1,311 |
| Total | 1,998 | (687) | 1,311 |

22 Subsidiary Societies and Companies

As at 22 January 2011 the Group consisted of Tamworth Co-operative Society Limited and the Subsidiary Societies and Companies listed below. All of the Subsidiary Societies and Companies are wholly owned.

TCS Estates Services Limited

Principal activity – Property holding.

The following were dormant throughout the period:

Homelectric (Midlands) Limited. Lilywalk Limited* McGregor Co-operative Society Limited.

23 Related Parties

As a Retail Co-operative Society, the Society has many transactions with other Co-operative Societies. These are all commercial and at arms length. The most significant of these relates to the Society's membership of the Co-operative Retail Trading Group (CRTG) by which purchases of stock for resale are made through the Co-operative Group Limited on terms negotiated with Third Party Suppliers by CRTG on behalf of its members. It is not considered that there are any related parties within the definition of FRS8 Related Party Disclosures.

^{*}The Business and trading assets of Lilywalk Ltd were transferred to the parent Society, Tamworth Co-operative Society Ltd, effective 28 October 2006.

GROUP VALUE ADDED STATEMENT

52 Weeks Ended 22 January 2011

| 52 Weeks Ended 22 January 2011 | 2011 £'000 | % | 2010 £'000 | % | |
|--|---------------|-------|---------------|-------|--|
| Net Takings | 22,530 | | 22,799 | | |
| Less Value Added Tax | (1,823) | | (1,766) | | |
| Sales | 20,707 | | 21,033 | | |
| Less brought-in materials and services | (15,616) | | (14,715) | | |
| Value added by group | 5,091 | 100.0 | 6,318 | 100.0 | |
| Applied as follows: | | | | | |
| To employees: | | | | | |
| Net pay, Income Tax, | | | | | |
| National Insurance & Pension Fund deduction | 4,042 | | 4,217 | | |
| Group contributions for National Insurance | 272 | | 282 | | |
| Group contributions for Pension Fund | 68 | | 79 | | |
| Employee related distribution | 49 | | 44 | | |
| Interest re: Pension Fund | 372 | | 304 | | |
| Deferred Tax re: Pension Fund | (73) | | 113 | | |
| | 4,730 | 92.9 | 5,039 | 79.8 | |
| To members and other providers of capital: | | | | | |
| Share interest | 39 | | 35 | | |
| Interest on other financing | 26 | | 26 | | |
| Rent | 37 | | 98 | | |
| | 102 | | 159 | | |
| Less investment income and rents received | (527) | | (539) | | |
| | (425) | (8.3) | (380) | (6.0) | |
| To members, customers and community: | | | | | |
| Dividend | 101 | | 110 | | |
| Charity dividend | 10 | | 3 | | |
| Education | 1 | | 2 | | |
| | 112 | 2.2 | 115 | 1.8 | |
| Taxation charge (deferred and corporate) | 26 | 0.5 | 410 | 6.5 | |
| For the replacement of assets and expansion of | | | | | |
| the group: | | | | | |
| Depreciation/amortisation (inc. impairme | nt) 768 | | 804 | | |
| Retained deficit/surplus | (81) | | 365 | | |
| Reserve movement in share interest | (39) | | (35) | | |
| | 648 | 12.7 | 1,134 | 17.9 | |
| | | | | | |

The Co-operative Difference & Society Outlets

On the 13 November 1886 a Meeting arranged in Tamworth and attended by just over 80 people decided to form what is now known as Tamworth Co-operative Society Limited. By the end of that month the first stock had been delivered and trading had commenced.

The Society was controlled by a democratically elected Committee, all local people and totalling 12 in number. Today's Society still has a Board of Directors now comprised of 9 Members who are still elected democratically by Members to serve for 3 years on rotation.

Members are actively encouraged to apply for Directorship and any training required will be provided.

In 1887 the Committee decided to allocate part of its turnover for education purposes. Nowadays the Society still allocates money in the same way and a Member Relations Committee works hard to improve Members' knowledge of Co-operation.

On 26 March 1887 payment of the Society's first Dividend was arranged. Whilst Members waived their right to this Dividend on that occasion, nevertheless the Society has fully committed itself to the Dividend principle and still shares its profits to its Members consistently every year, according to the level of profits earned, and this is declared at the Society's Annual General Meeting.

In 1889 the first Charitable Grants were allocated by the Committee. Since that date the Society has continued to play its part within the Community by making Grants to Local Charities every year. Local Organisations are encouraged to apply for grants from the Chief Executive's Office.

- Your Society continues to be owned and controlled in a democratic way through its local Membership.
- We aim to achieve the highest standards of service and to provide a variety and choice within a range of trading outlets together with courteous and personal attention.
- It is our continued belief that Members should be entitled to share in the profits of the Society whilst ensuring that there are sufficient Reserves for the Society to be able to ensure a Co-operative trading future for Members in the years to come.
- The Society plays an important part in the Local Community and is proud of its strong associations with the areas from which it trades.

Further details of how Members can play a full part in the Society can be obtained from the Chief Executive Officer.